

Pricing

1. Intuitive Control Systems, d/b/a All Traffic Solutions

- a. All prices are net discounts.
- b. Quantity Discounts: 5-9 units = 5%; 10-19 units = 8%; 20+ units = 10%

2. American Signal Company (AMSIG)

- a. Price reflects 24% basic discount
- b. Quantity discount:

Quantity	Discount
4 to 7 Units	1%
8 to 11 Units	2%
12 to 100 Units	3%

3. Tramco Services d/b/a Kanawha Electric Machine Co.

- a. Discount from list prices: Prices reflect a 13%-40% basic discount
- b. Quantity/volume Discount(s): 1% discount for purchases in the amount of \$50,00 to \$99,999, a 2% discount for purchases in the amount of \$100,000 to 149,999 and a 3% discount for purchases in the amount of \$150,000 and up.



Electric & Machine Company

141 Campbell's Creek Dr. Charleston, WV 25306
 PH 304-926-2650 1-800-649-4926 FAX 304-926-6623

GSA NET PRICE LIST

SIN	MANUFACTURER NAME	MFR PART NO	PRODUCT NAME AND DESCRIPTION	UOI	GSA NET PRICE
366-11	VER MAC	PCMS-1210 QS	Quick Step 3 Line Message Sign	each	\$13,549.59
366-11	VER MAC	PCMS-1210	Quick Touch 3 Line Message Sign	each	\$14,918.15
366-11	VER MAC	PCMS-1500	Traffic Master Full Matrix Sign	each	\$15,090.11
366-11	VER MAC	PCMS-320/HYD	Traffic Master Mid Size Full Matrix Sign	each	\$12,743.02
366-11	VER MAC	PCMS-320/WIN	Traffic Master Mid Size Econo Full Matrix	each	\$11,642.37
366-11	VER MAC	PCMS-548/HYD	Traffic Master Mini Full Matrix Sign	each	\$11,651.43
366-11	VER MAC	PCMS-548WIN	Traffic Master Mini Econo Full Matrix Sign	each	\$10,541.70
366-11	VER MAC	PCMS-320 C	Illuminate Mid-Size Color Full Matrix Sign	each	\$26,597.88
366-11	VER MAC	PCMS-548 C	Illuminate Mini S ize Color Full Matrix Sign	each	\$22,161.78
366-11	VER MAC	OPT - Modem	Modem, 3G Digi for Message Board	each	\$1,243.38
366-11	VER MAC	OPT-Modem M	Modem for Cell Phone, Sprint 2 yrs plan incl for Message Board	each	\$1,508.61
366-11	VER MAC	OPT-Radar	Houston Radar Option for Message Board	each	\$1,280.81
366-11	VER MAC	OPT Data Log	Data Logger Option for Message Board	each	\$487.84
366-11	VER MAC	ST-4815 NM	Lane Master 15 Lgt Arrow Board Trailer	each	\$3,547.89
366-11	VER MAC	ST-4825 NM	Lane Master 25 Lgt Arrow Board Trailer	each	\$4,099.93
366-11	VER MAC	ST 4815	Traditional 15 Lgt Arrow Board Trailer	each	\$3,545.88
366-11	VER MAC	ST-4825	Traditional 25 Lgt Arrow Board Trailer	each	\$3,844.79
366-11	VER MAC	SM-4815	Skid Mount 15 Lgt Arrow Board	each	\$3,324.25
366-11	VER MAC	SM-4815/LP	Skid Mount Low Profile 15 Lgt Arrow Brd	each	\$3,217.99
366-11	VER MAC	SM-4825	Skid Mount 25 Lgt Arrow Board	each	\$3,883.78



Verma Electric & Machine Company

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366-11	VER MAC	SM-4825/LP	Skid Mount Low Profile 25 Lgt Arrow Brd	each	\$3,772.83
366-11	VER MAC	OPT-30 AMP	Arrow Brd Option, 30 Amp Battery Charger w/1Q4, 110v plug	each	\$454.91
366-11	VER MAC	VM4815L4M TM	Vehicle Mount 4'x8' 15 Lgt Arrow Board	each	\$1,104.11
366-11	VER MAC	VM-4825 L TM	Vehicle Mount 4'x8' 25 Lgt Arrow Board	each	\$1,315.22
366-11	VER MAC	VM-367215L4	Vehicle Mount 3'x 6' 15 Lgt Arrow Board	each	\$997.79
366-11	VER MAC	VM367225L	Vehicle Mount 3'x 6' 25 Lgt Arrow Board	each	\$1,385.82
366-11	VER MAC	VM306015L4T M	Vehicle Mount 30"x60" 15 Lgt Arrow Brd	each	\$970.07
366-11	VER MAC	VM-306025L	Vehicle Mount 30"x60" 25 Lgt Arrow Brd	each	\$1,337.23
366-11	VER MAC	OPT-VMAB/W	Opt Wireless Controller for Veh Arrow Brd	each	\$261.46
366-11	VER MAC	Q 390	Cable for Mounting Option sold by foot	each	\$3.02
366-11	VER MAC	OPT-3BL	Three Back Lights	each	\$197.23
366-11	VER MAC	TM-548 EXT	Traffic Master Truck Mount Full Matrix Sign 48"x96" w/Manual Bracket	each	\$8,914.86
366-11	VER MAC	TM-548	Traffic Master Truck Mount Full Matrix Sign 43"x73"	each	\$6,658.22
366-11	VER MAC	TM-548E	Traffic Master EXT Truck Mount Full Matrix Sign 48"x96" w/Electric Bracket	each	\$6,655.51
366-11	VER MAC	OPT-Graph/W	Wireless Plug In Graphic Touch Controller for Truck Mount Full Matrix Sign	each	\$1,051.89
366-11	VER MAC	CT-2430	Hawkeye Camera Trailer w/30 ft Mast	each	\$22,174.29
366-11	VER MAC	CT 2320	Hawkeye Camera Trailer w/20 ft Mast	each	\$6,651.90
366-11	VER MAC	OPT -Radar	Radar Opt for Hawkeye Sensor & Camera Trl	each	\$1,249.12
366-11	VER MAC	OPT-RTMSG4	RTMS G4 Micro Wave Radar DR 500S Opt	each	\$6,574.35
366-11	VER MAC	TR-4'x8'M	4'x8' Truck Mount Bracket-Manual	each	\$559.25
366-11	VER MAC	TR-4'x8E	4'x8' Truck Mount Bracket-Electric	each	\$1,051.89



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366-11	VER MAC	TR-3672M	3'x6' Truck Mount Bracket-Manual	each	\$559.25
366-11	VER MAC	TR-3572E	3'x6' Truck Mount Bracket-Electric	each	\$1,051.89
366-11	VER MAC	RR-3672PM	3'x6' Roof Mount Bracket-Manual	each	\$394.46
366-11	VER MAC	RR-3672PE	3'x6' Roof Mount Bracket-Electric	each	\$920.40
366-11	VER MAC	RR-3060PM	30"x60" Rood Mount Bracket-Manual	each	\$376.32
366-11	VER MAC	RR-3060-PE	30"x60" Rood Mount Bracket-Electric	each	\$882.87
366-11	VER MAC	SP-710 MM	SenTRY 2 Digit Display Radar Speed Sgn	each	\$6,103.37
366-11	VER MAC	OPT-Data Log	Data Logger Option for Sentry Sp Trailer	each	\$489.77
366-11	VER MAC	OPT130AMP IQ4	Battery Charger Opt for Sentry Sp Trailer	each	\$454.91
366-11	VER MAC	TLD 3612	Portable Trf Set 2 units, Electric Actuator, Controller	each	\$49,866.80
366-11	VER MAC	TLD 2000	Portable Trf Set 2 units, Controller, Manual Lift,	each	\$25,420.65
366-11	VER MAC	OPT -VEHDET	Vehicle Detection Unit (2 units) Option for Traffic Set	each	\$2,619.66
366-11	VER MAC	OPT Countdown	Countdown Module Opt (1 unit) for Portable Trf Set	each	\$986.15
366-11	VER MAC	OPT Modem	Modem, 3G Digi for Traffic Signal Sys, 1 Modem for 1 Set	each	\$1,243.38
366-11	VER MAC	B-1500C	Semi Permanent Msg Sgn, Full Matrix, No Poles or Brkt	each	\$17,443.83
366-11	VER MAC	B-320	Semi Permanent Msg Sgn, 3 Line Sign No Poles or Brkt	each	\$10,957.18